

To allow results to be generalized in a larger population, further research should focus on larger samples which will improve validity of the sample.

As identified in the factor analysis latent variables had so many underlying variables which could be easily focused on improving usefulness of the research. Factors like why some respondents tend to resist towards change though they were not satisfied with the current system needs to be addressed in a broader scope. Also the study can be focused on different organizational segmentations like finance, marketing, operational and compare and contrast the differentiations among those clusters in ERP usage according to the model.

When considering maturity model, ERP usage/ERP Utilization was only one segment in the maturity model so, further research can be focused deeply in other main four segments in the maturity model as well. Also, this research was only focusing on manufacturing organizations; future researches can be generalized for different organizational segments or on the other hand focus on one particular industry.

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## 7. APPENDIX

### 7.1. Appendix II – Data screening

#### Descriptive Statistics

|    | N  | Std. Deviation |
|----|----|----------------|
| T1 | 30 | .819           |
| T2 | 30 | 1.186          |
| T3 | 30 | 1.172          |
| T4 | 30 | .999           |
| T5 | 30 | 1.075          |